Bytes Cloud Services





Modern hosting & cloud services to support your business

At Bytes Cloud Services, our modern hosting and cloud services are designed to give you complete choice and flexibility as your business requirements change, and your IT capabilities evolve.

We'll help you fully realise the potential of cloud computing, managed services and modern hosting platforms with solutions designed around your business requirements.

Bytes can help to consolidate your existing IT, providing you with immediate cost reductions. We work with our customers over the long term to build and run the IT services you want, letting you focus on the growth of your business.



Our services

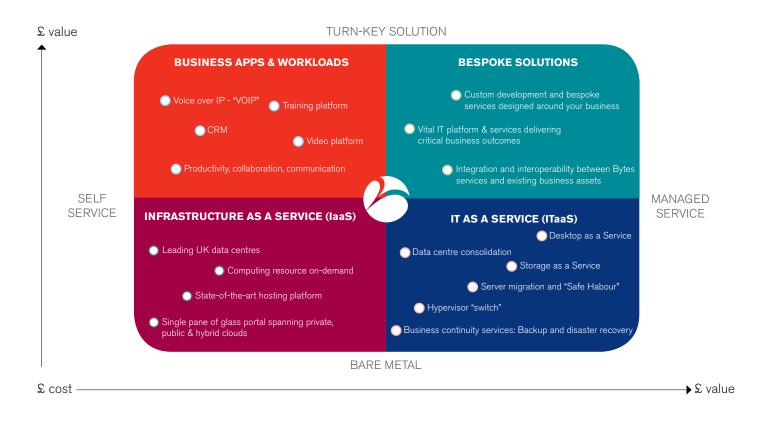
Bytes Cloud Services' wide range of complimentary services offer unparalleled choice through a single hosting, managed service and cloud provider.

Key cloud service areas include:

- Infrastructure as a Service (laaS)
- IT as a Service (ITaaS)
- Business Applications and Workloads
- Bespoke Solutions

Our self-service portals enable your internal management of our platform and resources, delivered through our hosting and managed services teams.

^{GG}Using Gartner's classic magic quadrant tool, our four key offerings and individual services can be described and classified according to what they are; who manages them, and the value-add Bytes contributes to a given service.





Infrastructure as a Service (laaS)

- UK datacenters

Bytes Cloud Services' hosting platform is housed at Equinix LD5 (Slough), and Telehouse (London).

- State-of-the-art hosting platform

Foundation level investment in state-of-the-art "FlexPod" reference architecture from Cisco and NetApp.

- Single-pane-of-glass portal

Our self-service admin portal spans integrated private, hybrid and public cloud resources giving you the best of hosting and the cloud.

- Computing resource on-demand

Get access to the IT resources you need when you need them, driving innovation in your business, reducing time to market and cutting cost.

IT as a Service (ITaaS)

- Desktop as a Service (DaaS)

We provide hosted managed desktop services based on Microsoft Windows environments.

- Storage as a Service (STaaS)

Our enterprise-grade storage solutions as a service offerings guarantee your peace of mind over data and information management at a cost that suits you.

Data centre consolidation

Bytes Cloud Services' hosted and managed private cloud solutions are built to complement and progressively replace your legacy data centre and 3rd party hosting platforms, - saving you time and money and reducing complexity in your business.

- Server migration and "Safe Harbour"

Our migration services to help you move off legacy server environments such as Windows Server 2003/2008. We will also provide you with a hosted server "Safe Harbour" environment for these legacy platforms if you are not ready to upgrade today.

- Hypervisor "switch"

Many of our customers have successfully implemented server virtualisation but now they want to reduce cost. Our hypervisor "switching" service lets you take advantage of the latest capability and lowest cost of ownership.

- Business continuity services: Backup and Disaster Recovery

Bytes Cloud Services are on hand to provide essential business continuity services including Backup and Disaster Recovery. Giving you assurance and peace of mind, safe in the knowledge that we will be there should the worst happen.



Business apps and workloads

- Voice over IP "VOIP"

Our managed services for hosted VOIP based on Microsoft Lync and leading communications technology, have been designed to give your business a modern outsourced platform for telephony, web meetings, and instant messaging.

- CRM

Bytes' hosted solutions based on Microsoft Dynamics CRM can support your customer relationship management, sales process, customer support operations and case management.

Productivity, communication & collaboration

We offer hosted, managed services for Microsoft Exchange, SharePoint, and Yammer to give you the latest in productivity benefits across your business – supporting your staff at the office, on the move or working remotely.

- Video platform

We have invested in a roadmap of services to bring you the latest in mobility, business apps and innovative workloads. Our video platform 'Nideo' can help you bring video content to the forefront of your marketing, brand, and customer engagement.

- Training platform

Our modern platform and administration interface enables you to deliver internal and external training programmes – be it in person, in the classroom, or on-demand over the web. This training platform accelerates and ensures compliance with your internal training requirements; external training services, or any combination of the two.

Bespoke solutions

Custom development and bespoke services designed around your business

Our Professional Services and Development teams are at your disposal. We can create custom solutions to meet 100% of your business requirement combining traditional hosting with value-added bespoke services.

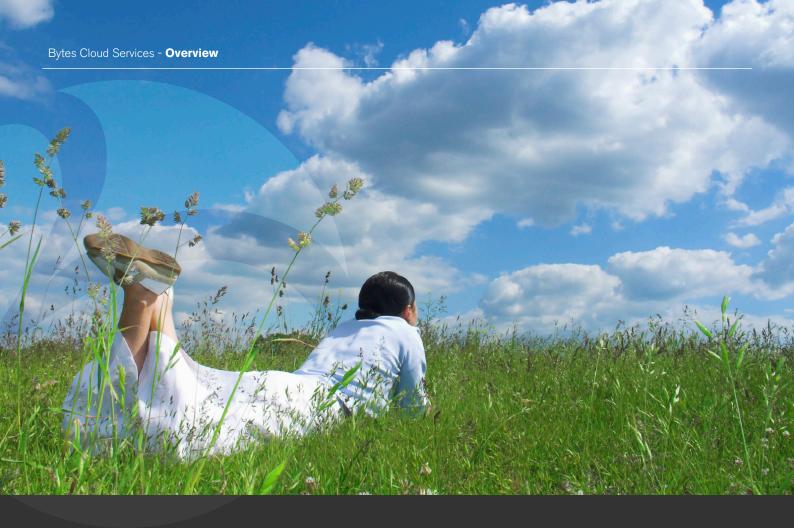
- Vital IT platform & services delivering critical business outcomes

Bytes partnerships are focused on driving longterm value. We build the modern IT platform and solutions you need to deliver success for your business.

- Integration and interoperability between Bytes Cloud Services and existing business assets

Our platforms and solutions are open and can be integrated with your existing IT, apps, solutions, processes and other assets. Allowing you to get on with running your business and ensuring our services a seamless part of the digital landscape you rely on for the day- to-day operation of your business.





Why Bytes Cloud Services?

Our goal is to provide the best cloud computing experience to enable customers to fully realise the potential of modern computing with lower costs and less complexity.

By adopting Microsoft's Cloud OS technology together with a state-of-the- art Infrastructure Platform, using a FlexPod architecture across multiple UK datacenters, Bytes can alleviate the burden of typical multi-vendor solutions and instead offer our customers a holistic platform and focused solution. Whether you are looking for managed Private Clouds, Hybrid solutions, or fully elastic Public Cloud access, Bytes has the solution for all, all based on the Microsoft Cloud OS vision, Windows Azure Pack and the Cisco/Netapp 'Flexpod' reference architecture.

Our aim is to give our customers a platform that seamlessly integrates your private-hybrid-public clouds in one single pane of glass through our intuitive selfservice portal, giving you hosted services and cloud commercial frameworks to support your business requirements – whatever they may be.





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Bytes Cloud Services self-service portal

Bytes enables you to build and deploy your apps on infrastructure that can scale; from dedicated private cloud to fully elastic public cloud on Azure. You can rest assured that our solutions provide the optimum price per Virtual Machine unit to perfectly match the demand for your services.

- Powerful service portal

environment centrally

Our branded browser based portal and dashboard

- Cloud control panel Putting the control at your fingertips

- Fully integrated cloud asset management Allowing you to structure and manage your

- Cloud management

Private, public and hybrid cloud account management

- Knowledge management Fully browser based knowledge and content management

- Workflow

A fully automated workflow processes

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