

**Hawaii Association of REALTORS®**

**SUGGESTED STANDARDS FOR SELECTING  
REALTOR® OF THE YEAR**

The following set of standards for choosing a State REALTOR® of the Year is in no way mandatory -- it is suggested as a guide.

**REALTOR® Spirit (25%)** -- high principles, faithfulness to laws and regulations of the Code of ethics and local board, and furtherance of principles of good real estate practice among other brokers and the general public.

**Civic Activity (20%)** -- local, state, and national level participation in civic and service clubs, charitable activities, political commissions, fraternal or religious groups, etc.

**Business Accomplishment (10%)** -- recognized good business conduct, service to clients, imaginative and creative advertising programs, rehabilitation work, land utilization, etc.

**Local Board Activity (20%)** -- board offices and committee work, special assignments, seminar activity and educational work, membership and offices held in local chapters of Institutes, etc.

**State Association Activity (20%)** -- offices held and committee work, attendance and participation at state conventions, directors' meetings, educational conferences, etc.

**National Association Activity (5%)** -- national offices and committee work, membership and work in Institutes, attendance at national conventions, etc.