Executive Education



MELBOURNE Business School

Decision Making for Leaders

GLOBAL. BUSINESS. LEADERS.

Decision Making for Leaders

PROGRAM SNAPSHOT

Duration 2 days

Location Carlton (VIC) **Program Director** Jill Klein

Apply now mbs.edu/dml

Please refer to our website for program dates and fees.

Note: This program is non-residential. The program fee covers tuition and meals during the program.

Empower yourself to make strategic judgements in your organisation. Combining evidence-based principles and practical tools, we'll show you how to leverage your strengths and apply sound judgement that drives strategy, innovation and sustainable results throughout your business.

Who should attend

- Senior decision-makers with at least three years of management experience
- Executives seeking to develop their strategic decision making ability.

Learning outcomes

- Develop insights into decision-making at the highest level
- Understand how cognitive biases can affect your decisions
- Recognise when intuition would be more useful than further analysis
- Identify good decisions in the face of uncertainty
- Implement a structured decision-making process
- · Lead a team through effective decision-making.

Program Journey

You will emerge with new skills and behaviours, aligned to your learning goals.

Pre-program preparation

• Access to program material through our online-learning platform, CANVAS.

Program

This program explores the following key themes:

Self-development:

- Executive intuition and the process of decision-making
- The relationship between decisions and outcomes
- Personal effectiveness in decision-making
- Understanding cognitive biases and remedies to apply
- Accountability in decision-making
- Group vs individual decision-making
- Decision traps for top managers
- Decisions about how to spend your time.

Deciding for your organisation:

- The role of the organisation in decision-making
- Targeting your information search: asking the right questions
- Structuring managerial decision problems
- Guiding others through the decision-making process
- Decision-making in uncertainty
- Assessing decision quality in the face of risk and uncertainty
- Creating healthy conflict and reaching consensus
- Decision making under pressure.

Post-program

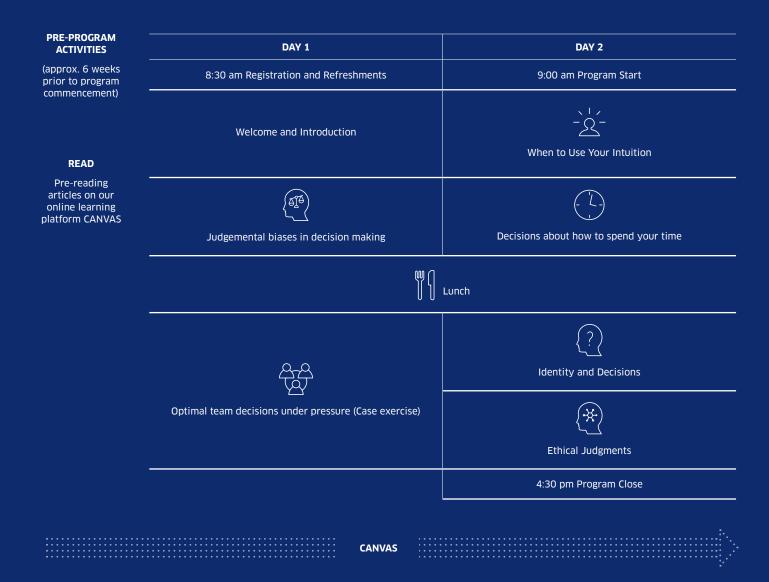
• Continued learning through access to program material, facilitators and networking via our online-learning platform.

Learning methods

- Interactive modules, delivered by global experts, provide tools and frameworks to increase your decision-making effectiveness.
- **Case studies** provide real examples that translate decision-making theory into applicable skills.
- Feedback and discussions provide additional insights to your situation and consolidate key learnings.
- **Simulations** clarify key challenges leaders face in making decisions, offering insights into behaviour, negotiation and strategic goals.
- Syndicate groups facilitate discussion and collaboration that reinforces learning and ensures application of new concepts, tools and frameworks.



PROGRAM JOURNEY



CAMPUS LOCATIONS:

HEAD OFFICE CARLTON

200 Leicester Street Carlton VIC 3053 Australia Level 21, 56 Pitt Street Sydney NSW 2000 Australia

SYDNEY

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