



## Insurance Journal's Top 20 Agency Partnerships

(Ranked by 2018 Total P/C Revenue)

Employee count for these groups does not necessarily include all affiliates responsible for total revenue.

2019 Rank	Agency Partnership	2018 Total P/C Revenue	2018 Total Other than P/C Revenue	2018 Total P/C Premiums Written	2018 Other than P/C Premium	No. of Employees	Main Office
1	SIAA	\$1,211,398,245	\$0	\$8,134,760,857	\$0	18,697	Hampton, N.H.
2	ISU	\$559,580,000	\$60,125,000	\$4,582,000,000	\$805,000,000	2,920	San Francisco, Calif.
3	Keystone Insurers Group	\$499,205,360	\$76,101,003	\$3,637,541,712	\$1,105,290,039	4,378	Northumberland, Pa.
4	SecureRisk	\$291,453,608	\$39,223,145	\$2,331,708,680	\$338,520,474	10	Tucker, Ga.
5	The Iroquois Group	\$198,885,174	\$35,000	\$1,424,624,405	\$0	62	Allegany, N.Y.
6	Combined Agents of America	\$152,296,185	\$21,661,891	\$1,074,469,252	\$0	5	Austin, Texas
7	Renaissance Alliance Insurance Services LLC	\$109,262,128	\$1,987,445	\$705,665,275	\$100,000	90	Wellesley, Mass.
8	Smart Choice	\$108,378,576	\$2,984,444	\$905,000,000	\$0	57	High Point, N.C.
9	United Valley Insurance Services	\$99,101,335	\$9,007,573	\$792,810,682	\$225,189,318	24	Fresno, Calif.
10	PIIB	\$97,002,661	\$0	\$752,255,100	\$0	9	El Dorado Hills, Calif.
11	ANE Agency Network Exchange LLC	\$90,317,326	\$0	\$752,644,386	\$0	5	Monmouth Junction, N.J.
12	Insurors Group LLC	\$89,580,000	\$20,235,000	\$537,692,000	\$150,000,000	485	College Station, Texas
13	Georgia Agency Partners Inc.	\$68,000,000	\$7,800,000	\$443,200,000	\$93,800,000	1	Statesboro, Ga.
14	GreatFlorida Insurance	\$66,433,767	\$96,354	\$503,286,117	\$535,391	335	Stuart, Fla.
15	Brightway Insurance	\$63,631,922	\$1,401,325	\$523,244,478	\$10,426,117	235	Jacksonville, Fla.
16	Networked Insurance Agents	\$52,093,831	\$0	\$283,915,665	\$0	109	Grass Valley, Calif.
17	Bainswest Inc.	\$49,099,750	\$7,834,197	\$314,727,379	\$128,311,769	334	Owasso, Okla.
18	United Agencies Inc.	\$46,000,000	\$5,000,000	\$379,000,000	\$100,000,000	220	Pasadena, Calif.
19	The Insurance Alliance Network	\$37,053,881	\$0	\$264,486,023	\$0	260	Camp Hill, Pa.
20	PacWest Alliance Insurance Services Inc.	\$35,650,000	\$4,466,000	\$270,234,000	\$40,700,000	300	Fresno, Calif.

Editor's Note: List includes aggregators, clusters, and franchise groups.