



We are now less than two weeks from the October meeting and the anniversary gala celebration on Wednesday evening, October 21st. We have a number of Strategic Partner senior executives attending and forwarded a list of them to you last week.

As previously communicated, please remember we are asking that gentlemen wear sports jackets (no tie required) and ladies dress appropriately for the Wednesday night event. It should be a fun, exciting, and professional event.

The mobile app for the meeting is now ready and available for download. We are providing details on downloading and accessing the app on the next page. Please remember that your individual breakout sessions will be printed on the back of your name badges.

As a general outline, our three days are:

SIAA Wednesday Evening – Gala 20th Anniversary Celebration

SIAA Thursday – Strategic Partners day with breakout sessions in the morning; general session and round tables in the afternoon

SIAA Friday – Master Agencies only day, which will consist of a general session in the morning – starting with guest speaker Doug Elliot, President of The Hartford - and separate Principal Owner and RVP/Recruiter sessions in the afternoon. Breakout sessions regarding operational areas will take place concurrently

We anticipate a fun, exciting, and informative meeting in Boston. I look forward to seeing you there.

Thanks.

A handwritten signature in black ink that reads "Jim Mansell". The signature is written in a cursive, flowing style.



Download our mobile app now!

We are excited to have our mobile app again for the Boston Meeting!

We encourage you to download the app prior to the meeting to familiarize yourself with it.

To download the app, simply use your mobile device to visit the Apple App Store or Google Play. Search for “**SIAA Meeting**” or “**SIAA Event App**.”

Or simply click on the icons below from your mobile device.



Once the app is downloaded, you will be prompted for a password for the Boston event, enter “**siaa20**”.

If you already have the app from the spring meeting, make sure you install updates from the app store, and then enter the event code as above.

- See the full event schedule by day, take notes, rate the sessions directly on the app
- Find session and breakout locations with maps of the Boston Copley Marriot (there is also a map of Boston for your use)
- Check out our sponsors, strategic partner and master agency attendees
- Bookmark your individual schedule for breakouts within the app (it will also be printed on the back of your name badge)



BEST OF BEST

TOP PERFORMERS 2015

1. OAA
2. Assure Alliance
3. SAN of Florida
4. Midwest Insurance Agency Alliance
5. AHA Insurance Network
6. ICA Agency Alliance
7. Valley Insurance Agency Alliance
8. Mountain Empire Agency Alliance
9. Chicagoland SIA
10. Potomac Insurance Network

**Top Performer Standings as of September 30, 2015*

TOP RECRUITERS SECOND-HALF 2015

1. Henry Powers (VIAA) - 67 points
2. Bill Kinney (Pacific) - 65 points
3. Dave Rice (MAP) - 30 points
4. Jon Pappas (PIN) - 28 points
5. Jason Berset (SANFL) - 26 points
6. Elizabeth Roe (MEAA) - 24 points
7. Mary Ann Underhill (AHA) - 22 points
8. Ed Winkelbauer (IAA) - 21 points
9. Dan Huffstetter (Chicagoland) - 20 points
9. Doug Meacham (MIAA) - 20 points
9. Jason Rasmussen (AU) - 20 points
9. Jim Jennings (OAA) - 20 points
9. Larry Rose (SAN) - 20 points

**Top Recruiter Standings as of September 30, 2015*

TOP SIAA MARKETFINDER

1. Satellite Agency Network Group
2. AHA Insurance Network
3. Pennsylvania Insurance Alliance
4. OAA
5. Assure Alliance
6. Continental Insurance Agency Alliance
7. Mountain State Agency Alliance
8. Chicagoland SIA
9. New Jersey Agency Network
10. Agency Network of Kentucky

**Standings based on YTD premium paid by all Member Agencies of the Master Agency as of September 30, 2015*

TOP CAPITAL PREMIUM FINANCING

1. Southern Insurance Group of Louisiana
2. Hudson Valley Agency Alliance
3. Chicagoland SIA
4. Texas Agency Alliance
5. OAA
6. Satellite Agency Network Group
7. SIA of the Great Lakes
8. Southwest Insurance Agents Alliance
9. Tague Insurance Services
10. Continental Insurance Agency Alliance

**Top Master Agencies' YTD Originations as of September 30, 2015*

TOP PARTICIPANTS THROUGH SEPTEMBER 30, 2015

MOBILE APPS

1. AHA Insurance Network
2. Valley Insurance Agency Alliance
3. SIA of the Great Lakes
4. Mountain Empire Agency Alliance
5. Midwest Insurance Agency Alliance

VELAPOINT

1. OAA
2. Satellite Agency Network Group
3. Valley Insurance Agency Alliance
3. Midwest Insurance Agency Alliance
4. Mountain Empire Agency Alliance
4. SIA of the Great Lakes
5. Underwriters Alliance of Indiana
5. Southwest Insurance Agents Alliance
6. North Florida Agents Network
6. New Jersey Agency Network

RPS CYBER PROGRAM

1. Midwest Insurance Agency Alliance
2. Valley Insurance Agency Alliance
3. Satellite Agency Network Group
4. SIA of the Great Lakes
5. Continental Insurance Agency Alliance